# **Effective Advocacy**

# PRESENTATION FOR SOCIAL ASSISTANCE REVIEW WORKSHOPS



# Why Advocate?



- Advocacy is about making your issues heard and working to create change
- Decision-makers like politicians often try to determine what the majority of people think before they take action or make a decision
- Effective advocacy helps them understand what matters to people the most, and to the most people
- Individuals like you have the power to drive system change

# **Advocacy Essentials**



Here are the key elements of individual advocacy:

- Strong Key Messages
  - o A short summary of what matters to you
  - $\circ\,$  The most important points you want to communicate
- An Impactful Personal Story
  - o An explanation of how these issues impact you personally
- o Takes the issues out of "policy talk" and makes them real
- A Clear Ask
  - $\,\circ\,$  A solution that you want to propose
  - $\circ\,$  One clear thing that this decision-maker can do to help

# **Key Messages**



IF I WAS ON AN ELEVATOR WITH SOMEONE, HOW COULD I EXPLAIN MY CONCERNS TO THEM IN 30 SECONDS OR LESS?

# **Developing Your Key Messages**



- A few short sentences that summarize your concerns
- Ideally, 3 clear statements
- Not meant to describe every single thing that matters to you in detail just your <u>priority issues</u> or a <u>summary of what matters</u>
- Use simple language and short sentences
- Be consistent with your messages and repeat them
  often!
- Ensures that the person listening clearly understands your concerns

# Examples



- "ODSP income is not enough to afford basic needs"
- "Clawbacks of employment income keeps people from working by leaving them worse off than if they didn't work"
- "Including a spouse's income in ODSP calculations keeps people from being independent"
- "Everyone deserves the opportunity to get education and training no matter their level of disability"
- "ODSP rules are confusing and are not made clear to recipients like me"

# **Your Personal Story**



A DEMONSTRATION OF HOW THESE ISSUES IMPACT YOU PERSONALLY, AND WHY THEY ARE IMPORTANT

# **Sharing Your Personal Story**



- Life stories are complex the personal story you use for advocacy has to be a simplified version
- Illustrates your key messages provide examples of how they play out in real life
- Demonstrates how you have been directly impacted
- Can be chronological (in the order your life events have happened) or be broken down into themes/issues
- Your key messages are the thread running through your personal story they should be repeated often!

# **Tips on Sharing Your Personal Story**



# • Essential elements:

- Who you are (name, where you live)
- $\circ$  Timing and circumstances around your story (how you came onto social assistance)
- o Challenges you faced
- o How you were impacted
- Don't get bogged down with:
  - o Minute details
  - o Unrelated context
- Keep it clear and simple and you will make an impact!

# **Your Asks**



# WHAT YOU THINK NEEDS TO BE DONE TO MAKE THINGS BETTER

# Your Asks



- Effective advocacy does not stop at talking about the issues and problems it includes a <u>clear solution</u> that will help make things better
- Your asks are the 1-3 things that you want to see happen or changed
- Tips:
  - o Be specific and clear
  - O Not too broad
  - $\circ\,$  Relate back to your story if possible
- End your conversation/letter/presentation with these

## An Effective Ask



# Examples of ineffective asks:

- o I want your support
- $\circ\,$  I want you to improve the social assistance system
- o I want you to care about my issues

## Examples of effective asks:

- I would like you (my MPP) to write a letter to the Minister of Community and Social Services asking her to raise ODSP rates
- $\circ$  I want you (SAR commissioners) to recommend changing the benefit unit from family to individual
- $\circ$  I want you (Minister) to add my condition to the list for Special Diet coverage

# Ways You Can Advocate

# Within the Social Assistance Review



# • Ways to share your input:

- o Fill in the Commission's Workbook and mail it in
- $\circ\,$  Write a letter or e-mail to the Commissioners
- o Phone in your feedback

### • Sample structure:

- $\circ\,$  Introduction: who you are, where you live, how long you have been on social assistance
- Your story: your experience with social assistance, the challenges you have faced (tie everything back to your key messages and repeat them throughout)
- o Conclusion: what you think needs to be changed in social assistance

# Other Ways to Advocate



# • Meet with your MPP

- Write a letter asking for a meeting and explain what you want to talk about. Don't provide too much detail – save that for the meeting.
- $\circ$  Phone the office, referring to your letter, and ask for an appointment
- Ask how long the meeting will be and make sure you don't speak for the entire meeting – leave enough time for questions/discussion
- $\circ\,$  Share your story, making sure your key messages are clear
- $\circ$  Have a specific ask for your MPP what they are in a position to do to help you
  - ⋆ E.g. Bring up an issue at Question Period, write a letter to a Minister

